## Monthly Resale Report

PREPARED BY MUTUAL REPORT PERIOD

Community Services Department United June, 2018

|                   | NO. OF RESALES |           | TOTAL SALES VOLUME IN \$\$ |                | AVG RESALE PRICE |             |
|-------------------|----------------|-----------|----------------------------|----------------|------------------|-------------|
| MONTH             | THIS YEAR      | LAST YEAR | THIS YEAR                  | LAST YEAR      | THIS YEAR        | LAST YEAR   |
| January           | 23             | 38        | \$6,014,390                | \$8,968,930    | \$261,495        | \$236,024   |
| February          | 21             | 35        | \$6,059,250                | \$8,512,700    | \$288,536        | \$243,220   |
| March             | 40             | 38        | \$11,156,600               | \$9,580,000    | \$278,915        | \$252,105   |
| April             | 30             | 43        | \$8,824,600                | \$10,177,429   | \$294,153        | \$236,684   |
| May               | 31             | 60        | \$8,735,000                | \$15,888,800   | \$281,774        | \$264,813   |
| June              | 37             | 40        | \$11,021,400               | \$10,744,150   | \$297,876        | \$268,604   |
| July              |                | * 32      |                            | * \$7,887,100  |                  | * \$246,472 |
| August            |                | * 43      |                            | * \$11,310,367 |                  | * \$263,032 |
| September         |                | * 37      |                            | * \$9,461,900  |                  | * \$255,727 |
| October           |                | * 29      |                            | * \$7,898,500  |                  | * \$272,362 |
| November          |                | * 37      |                            | * \$9,793,900  |                  | * \$264,700 |
| December          |                | * 49      |                            | * \$12,579,440 |                  | * \$256,723 |
|                   |                |           |                            |                |                  |             |
| TOTAL             | 182.00         | 254.00    | \$51,811,240               | \$63,872,009   |                  |             |
| MON AVG           | 30.00          | 42.00     | \$8,635,207                | \$10,645,335   | \$283,792        | \$250,242   |
| % CHANGE -<br>YTD | -28.3%         | ĺ         | -18.9%                     |                | 13.4%            |             |

<sup>%</sup> Change calculated (ThisYear - LastYear)/LastYear

<sup>\*</sup> Amount is excluded from percent calculation